

Message Text

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13
ACTION IO-14

INFO OCT-01 EUR-25 ISO-00 NEA-10 CCO-00 SSO-00 NSCE-00

INRE-00 CIAE-00 NSAE-00 USSS-00 AF-10 ARA-16 EA-11

RSC-01 DODE-00 PM-07 H-03 INR-10 L-03 NSC-10 PA-04

PRS-01 SPC-03 SS-20 USIA-15 ACDA-19 OMB-01 DRC-01

/185 W

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R 030644Z NOV 73
FM USMISSION USUN NY
TO SECSTATE WASHDC 770
INFO AMEMBASSY MOSCOW

C O N F I D E N T I A L USUN 4446

E.O. 11652: GDS
TAGS: PFOR, UN, XF, USSR
SUBJ: NEGOTIATIONS WITH MALIK, NOVEMBER 2

1. IN EARLY AFTERNOON NEGOTIATIONS ON UNEF CONTINGENTS AFTER CONTENTS NEW NON-ALIGNED DRAFT STATEMENT HAD BEEN LEARNED, MALIK WAS HIS USUAL NEGATIVE, COLD-WAR SELF UNTIL HE CALLED DOBRYNIN. AFTER THAT HIS DEMEANOR WAS JOLLY AND FRIENDLY AND HE LEFT SAYING "DOBRYNIN AND KISSINGER CAN SETTLE THAT." WE THOUGHT THEN THAT MALIK WOULD BUY NEW NON-ALIGNED POSITION.

2. AFTER WE HAD NEGOTIATED WITH NON-ALIGNED AND CLEARED WITH WASHINGTON LANGUAGE DESCRIBING LOGISTICS ROLE OF CANADIAN AND POLISH CONTINGENTS WE ONCE AGAIN TALKED WITH MALIK. THIS TIME HE ONLY NIT-PICKED AND DID NOT EVEN MENTION MAJOR CHANGES. IT WAS AN OBVIOUS EFFORT TO NEGOTIATE FOR THE RECORD.

3.FINAL PLOY WAS TO SUGGEST THAT WE GO ONCE MORE INTO INFORMAL CONSULTATION OF FULL COUNCIL. WHEN I SUGGESTED THAT THIS TOO TIME-CONSUMING AND PERHAPS WE SHOULD GO DIRECTLY TO PUBLIC MEETING HE BACK-TRACKED AND ASKED HOW NON-ALIGNED VIEWED CONFIDENTIAL

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TEXT. IN ANSWER I GOT YUGOSLAV PERM REP MOJSOV TO JOIN US; MOJSOV BEAT DOWN MALIK NIT-PICKS ALTHOUGH WE FINALLY AGREED TO MINOR CHANGE IN ONE PARA.

3. ABOUT THIS TIME WE HEARD FROM RELIABLE UN SOURCE, WHO
HAD IT FROM USYG SHEVCHENKO THAT MALIK HAD BEEN FREE-WHEELING
ALL DAY TO SEE IF HE COULD GET MORE.

4. WE REPORT THIS ONLY TO ILLUSTRATE HOW SOVS PLAY GAME HERE.
EVEN IF THEY ADCEPT SUBSTANCE THEY WILL PICK AT ANY NON-
SUBSTANTIVE, EVEN GRAMMATICAL, ISSUE TO PRESERVE UMEA THAT
THEY TOUGH BARGAINERS AND TO GET LAST OUNCE OF CONCESSION
THEY CAN FIND.

SCALI

CONFIDENTIAL

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